



# Megan Avard

FOUNDER & CEO



LEADERSHIP



PROJECT MANAGEMENT



BUSINESS DEVELOPMENT

**“My mission was to create a solution to a problem that I knew existed.”**

A business leader with 30+ years of experience across the public, private, NFP and community sectors. Megan's award-winning track record of building, designing and delivering integrated and innovative strategies resulted in the formation of SurePact.

## CONTACT

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### EDUCATION

- Bachelor of Business 1997  
QUT Gardens Point
- Bachelor of Education 1996  
QUT Kelvin Grove
- Diploma of Education 1990  
QUT Kelvin Grove

### EXPERTISE

- Entrepreneurial, visionary and performance-focused leadership
- Design and delivery of integrated and innovative solutions
- Complex problem solving and critical thinking
- Effective influencing and negotiating with multiple stakeholders
- Commercially-focused business development

### EXPERIENCE

#### SUREPACT

Founder and CEO 2017-Present

#### BRISBANE CITY COUNCIL

Project Manager, Field Services Group 2014-2017

### EXPERIENCE con't

- Operations Support and Business Manager, Congestion Reduction Unit 2010-2014
- Executive Officer - Divisional Manager's Office, Brisbane Infrastructure 2009-2010
- Achieved 32% bottomline improvement on \$34M budget in 12 months*

#### MWH GLOBAL

- Manager, National Recruitment Centre 2007-2009
- Human Resource & Business Support Manager, Queensland 2007-2009
- Achieved >200% business development growth in 24 months*

#### IPA PERSONNEL

Branch Manager & International Team Leader, Queensland 2003-2007

#### ROBERT WALTERS

Business Manager, Government and Professional Services 2000-2003

#### QBUILD

Marketing and Client Services Manager 1999-2000

### EXPERIENCE con't

**YOUNG ACHIEVEMENT AUSTRALIA**  
North Queensland Manager 1995-1999

#### DEPARTMENT OF EDUCATION AND TRAINING (QUEENSLAND)

Secondary Teacher 1989-1997

### AWARDS & GRANTS

- 2020 Finalist, Outstanding Leadership Awards Start-Up Leader of the Year
- 2020 Recipient, Boosting Female Founders Grant
- 2019 Finalist, MBRC Successful Start-Up & Innovation Excellence
- 2019 Winner, Women In Technology Sue Wickenden Entrepreneur of the Year
- 2019 Recipient, Nevada Water Board Exchange Program
- 2019 Winner, AiiA QLD Startup of the Year
- 2019 Finalist, AiiA QLD Public Sector & Government
- 2019 National Finalist, Small Business Champion - IT & Entrepreneurship
- 2017 & 2018 Recipient, Ignite Ideas
- 2018 Winner, Lendlease B2B Startup of the Year
- 2017 Winner, BCC Infrastructure Award for Value for Money